



## April Spotlight

**SCORE**  
Counselors to America's Small Business

**Ask SCORE for Business Advice** U.S. Small Business Administration

SCORE is a Resource Partner with the U.S. Small Business Administration



April 9th, 2009 Leipsic Chamber Speaker was **Bill Shull** out of the Toledo SCORE® office. SCORE® "Counselors to America's Small Business" is a non-profit association dedicated to educating entrepreneurs and the formation, growth and success of small business nationwide.

Score is headquartered in Herndon, VA and Washington, DC and has 370 chapters throughout the United States and its territories, with 11,200 volunteers nationwide. Both working and retired executives and business owners donate time and expertise as business counselors. SCORE was founded in 1964.

Bill is a member of the Leipsic Chamber of Commerce and attends meetings as often as his schedule allows. The SCORE®

program adopts local chambers and Leipsic is one Bill has adopted. Bill is a Marketing Executive retired from Excite Batteries. He gave an overview of how the program works and what SCORE® can do for all small business owners. Bill described SCORE® as client focused. He stated the government requires statistical reports be filed about assistance given by the program so all conversations and mentoring sessions are confidential and private. Small business assistance is given in many ways. Counseling can be face to face either one-on-one or team based conversations. Other methods include e-mail exchanges, or phone calls. The counseling is 24/7. They have how-to articles along with workshops and seminars which are also conducted. Assistance can range from practical advice all the way to help with writing your Business Plan. SCORE® has templates available with most business organizational needs. There are people to help with new start up businesses which is where most folks struggle. The hardest part of writing a Business Plan is the financials, and gross strategies. SCORE® has bankers on staff to help with these numbers and targeting the capital required. Experts on staff can assist with plans for sales and networking. All aspects of business are represented within the SCORE® network. It is there FREE for the asking.

The program is a wealth of resources supporting Small Business. Why is this important? There are over 25 million small businesses nationally representing 99.7% of employees and 75% of all new jobs. Six hundred thousand new small businesses start up each year and 97% of them fail. Why? Because they are not ready. SCORE® tries to help. It relies on donors such as the Small Business Administration, banks and other corporate businesses.

Bill provided contact information to the listening audience and also the local web site. If you are a small business owner and need some assistance or just want to bounce ideas off someone who has had experience in that area, call 1-800-634-0245 or visit [www.score.com](http://www.score.com). Offices in our region are located in Toledo, Bowling Green, Tiffin, and Port Clinton.

**The next SCORE® workshop scheduled is:** *Proofing your Business* on May 30th at Bowling Green University from 9 a.m. to 1 p.m. Booths and rooms will be available for personal counseling. For information call 419-259-7598.

The SCORE Foundation Mission:

By investing in SCORE and its Foundation, we inspire and sustain the important American Values of volunteerism and entrepreneurship.

[WWW.SCORE.ORG](http://WWW.SCORE.ORG)

Visit us online at [www.leipsic.net](http://www.leipsic.net)



# New Farm & Garden Market being created in Leipsic

Market Season Opens: July 11, 2009

Market will operate every Saturday throughout  
the summer from 8:00 a.m. until Noon

Market Season Closes: September 19, 2009

Leipsic's Fall Festival will be the  
last market for the 2009 season.

Look for booth rules in next issue.



The Leipsic Area Chamber of Commerce has approved the creation and formation of the new Farm & Garden Market. The Market is targeted to operate in the downtown area, but if construction mandates, we will move the Market to the Buckeye Park until the construction is completed. The Chamber will provide the liability insurance, advertising and the general vendors license. The vendors license will cover raw and fresh produce or baked and pressure canned goods. Any vendor wanting to distribute "cooked foods" will need a separate food license distributed by the Putnam County Health Department. Proof of this license and inspection will be required.

Volunteers of the Chamber have applied for a reimbursement grant for advertising funds in 2009 and also an EBT (Electronic Benefits Transfer) Grant for the 2010 Market Season. The EBT grant would allow the Market to accept government supplemental food assistance programs. We will learn the status of our advertising 2009 grant soon and for the EBT Grant for 2010 by September 2009. Should we receive the latter grant it will make available a Market Director position for the 2010 Market Season.

**Remember** to tell your friends and neighbors about the *Leipsic Farm & Garden Market*.

Watch the newsletter and local paper for specific information coming out soon. We are getting organized and information will begin to flow while your plants and crops are growing.



Farm & Garden Market Volunteers will be needed. If your non-profit needs a community service, here's your chance! A community booth will be available for folks with only a few items. Non-profit groups will be rotated to run this booth and share in the profits generated for their group. Contact Roberta Howard to register your group.



## IT'S PLANTING TIME!

Our Ohio - Pork is safe to eat



## pork is safe to eat

Pork is safe to eat, and direct contact with swine is not the source of, and U.S. pigs have not been infected with, the hybrid influenza that has been identified in a number of people in the United States and more than 1,300 in Mexico, according to the National Pork Producers Council (NPPC).

NPPC wants to assure domestic and global consumers about the safety of pork and urges pork producers to tighten their existing biosecurity protocols to protect their pigs from this virus, including restricting public access to barns.

According to the Centers for Disease Control and Prevention and the U.S. Department of Homeland Security:

- \* People cannot get the hybrid influenza from eating pork or pork products. Most influenza viruses, including the swine flu virus, are not spread by food. Eating properly handled and cooked pork products is safe.
- \* There are no food safety issues related to the hybrid flu that has been identified, according to DHS Secretary Janet Napolitano.
- \* Preliminary investigations have determined that none of the people infected with the hybrid flu had contact with hogs.
- \* This virus is different, very different from that found in pigs.
- \* The hybrid virus never has been identified in hogs in the United States or anywhere in the world.
- \* The hybrid virus is contagious and is spreading by human-to-human transmission.

For more information, visit [www.pork.org](http://www.pork.org), [www.cdc.gov/swineflu](http://www.cdc.gov/swineflu) or [www.usda.gov/2009/04/0131.xml](http://www.usda.gov/2009/04/0131.xml)

Statement from the [National Pork Producers Council](#)

Statement from the [U.S. Department of Agriculture](#)

Statement from the [Ohio Dept. of Health](#)



### Events

**Backyard Family Garden Project :**  
 March 10, 2009 - June 10, 2009  
*Location:* Granny's Garden School, 550 Loveland-Madeira Road

**Blooms & Butterflies :**  
 March 14, 2009 - September 07, 2009  
*Location:* Franklin Park Conservatory, 1777 E. Broad St. Columbus

**Cincinnati Dinner Train :**  
 April 04, 2009 - September 29, 2009  
*Location:* The Brazenhead

>> view all

### find local foods



### related pages



Bob Evans presents an Ohio Farm Bureau Recipe Contest 2009. Win FREE Bob Evans Grocery Products for a Year! Submit your favorite recipes. Contest runs May 1 - July 22.

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**FOR IMMEDIATE RELEASE**

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**OHIO MAKES IT EASY TO FIND PERFECT LOCATION FOR  
CAPITAL INVESTMENT WITH NEWLY LAUNCHED OHIOINSITE.COM**

*New online tool makes location analysis easier for active capital investment prospects*

COLUMBUS, Ohio (April 23, 2009) – The state of Ohio has launched [OhioInSite.com](http://OhioInSite.com), the state's official new online tool used to attract new capital investment and site selection opportunities. OhioInSite.com uses Geographic Information System (GIS) technology, which allows users to quickly and easily identify the optimal location, down to a specific property, for any capital investment project in Ohio.

According to the [Ohio Business Development Coalition](http://OhioBusinessDevelopmentCoalition.com), the nonprofit organization that markets the state for capital investment, OhioInSite.com is a customer service improvement that will increase the state's competitiveness in a 21<sup>st</sup> century global economy by providing investment prospects with the critical information needed to analyze potential locations in one website.

OhioInSite.com allows users to search for Ohio properties and companies, while leveraging a GIS interface and interactive mapping platform that supplies specific data on the surrounding location.

"OhioInSite.com will speed up and simplify the business attraction and the site selection processes for businesses and consultants by efficiently delivering answers to the critical location decision questions through a map-based and dynamic interface," said Mark Barbash, interim director of the Ohio Department of Development. "By giving prospects the critical data needed to analyze potential capital investment locations all in one website, OhioInSite.com will generate more investment leads, and ultimately, more business development opportunities for Ohio."

The state's attractive business environment is just one of many reasons CEOs are choosing the buckeye state as a location for capital investment more often than any other state in the country. Ohio was recently awarded its third consecutive Governor's Cup Award for leading the nation in new and expanded facilities and overall achievements in economic investments in 2008.

41 South High Street, Suite 2240 • Columbus, Ohio 43215 • Phone (614) 867-0900 • Fax (614) 867-0907 • [www.OhioMeansBusiness.com](http://www.OhioMeansBusiness.com)

**Convenient links for more information about Ohio Business Development Coalition**

[http://www.ohiomeansbusiness.com/news/press\\_releases\\_html.php?id=162](http://www.ohiomeansbusiness.com/news/press_releases_html.php?id=162)

<http://obdc.cmail3.com/T/ViewEmail/y/250700E6EEAB5248/A78E86EEB71628D0C9C291422E3DE149>

- [www.ohiomeansbusiness.com](http://www.ohiomeansbusiness.com)



# Leipsic Fall Festival...Coming Soon and near you



Right now you're thinking whoa, wait a minute it's not even summer so why are we thinking about the Fall Festival? Well planning will need to begin to get outlined. Volunteers will be needed to organize and coordinate the festival so the time to begin thinking about participating is now. Granted the activities will still be out there a few weeks, but planning has to come first.

5K run will be held on September 19th, and questions can be directed to Adam Cupp at Fawcett Lammon and Recker (FLR) for information about how to participate. Adam has organized this run for the last few years and is doing a fine job. So guess what, he gets to do it again this year! (Thanks Adam...for volunteering)

Bed Races seemed to go over well last year. There is discussion about repeating this event so think about entering. Design and fabricate or revamp your existing bed racer and join in the fun.

Chili Cookoff. Chef Doug from the Meadows is the reigning champ but several of last year's entrants are "gunning for him". If you have a great family chili recipe and think you can go head to head with Chef Doug, bring it on!

The Leipsic Chamber is looking for a few good men and women. A committee will be forming soon and we would like to invite you to be a part of it. The 12 Leipsic Board members will not be able to handle the event alone. This is a community event and the entire community is invited. Won't you join us? Bring your ideas, talents and volunteer hours and join in. If you can think of a theme for the parade or have suggestions for activities, please contact Roberta Howard at 419-943-2612 to find out how to get involved.

Better yet, come to a Leipsic Chamber meeting the second Thursday of every month at the Lilac House at the Meadows at noon. You do not have to be a business owner to be part of the Leipsic Chamber. The membership is only \$75.00 per year and that includes your lunch each monthly meeting. Where can you beat that deal? Share the news about the Leipsic Chamber with your friends. We're on the move and we want you.

**Community Garage Sales: June 4 - 5 - 6.** Spring motivates cleaning the winter blas out of your home. Gather unused items as you do and liquidate them with a garage sale. The Leipsic Chamber will again advertise the Community Garage sales to draw in customers. Don't forget to register your garage sale with the Chamber to make it on the list.

# Upcoming Speakers

## May 14



Specialized Alternatives for Families and Youth is a non-profit treatment foster care organization, which opened its doors in 1984. With eight offices in Ohio alone SAFY operates in eight states. SAFY envisions the day when every child is part of a loving family and is able to reach his or her greatest potential. Each year the agency assists over 3,600 children and their families. For more information about SAFY please visit the website at [www.safy.org](http://www.safy.org) or Josephine from SAFY will be here on May 14 at our Chamber meeting.

Brenda Bruce, Planning Commission coordinator  
Board of Commissioners  
Putnam County Ohio, U.S.A.

## June 11

### Recycling in Putnam County

— Introducing new 24 hour recycling location in Leipsic.  
Recycle: Cardboard, Paper, Metals, Plastics (1—2 and 4)  
NO GLASS WILL BE ACCEPTED.



## KAPLAN

### Kids & Schools

## July 9

#### Higher Education

Looking for Kaplan University?



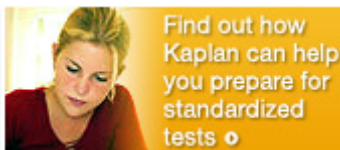
Looking for Kaplan Test Prep & Admissions? o

Campus-based courses:  
Kaplan College & Kaplan Career

#### Career Advancement



Learn about Kaplan's colleges and graduate degree programs o

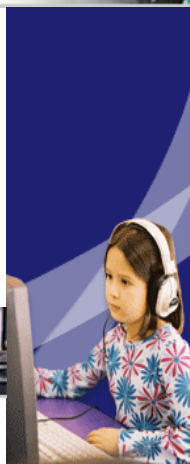


Find out how Kaplan can help you prepare for standardized tests o

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Kaplan University



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Shop for test preparation books o

Take a Free Practice SAT! o

Megan Fiely | Center Director | Toledo Kaplan Center

419.536.3701 (office) 419.536.7079 (fax) [Jessica.Fisher@Kaplan.com](mailto:Jessica.Fisher@Kaplan.com)



From our HOUSE to yours.



Mark your calendars. Don't miss the information wave generated by the Leipsic Chamber.

## 2009 Chamber Meetings

JANUARY							FEBRUARY							MARCH									
WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S
1					1	2	3	6	1	2	3	4	5	6	7	10	1	2	3	4	5	6	7
2	4	5	6	7	8	9	10	7	8	9	10	11	12	13	14	11	8	9	10	11	12	13	14
3	11	12	13	14	15	16	17	8	15	16	17	18	19	20	21	12	15	16	17	18	19	20	21
4	18	19	20	21	22	23	24	9	22	23	24	25	26	27	28	13	22	23	24	25	26	27	28
5	25	26	27	28	29	30	31									14	29	30	31				
APRIL							MAY							JUNE									
WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S
14					1	2	3	18					1	2		23	1	2	3	4	5	6	
15	5	6	7	8	9	10	11	19	3	4	5	6	7	8	9	24	7	8	9	10	11	12	13
16	12	13	14	15	16	17	18	20	10	11	12	13	14	15	16	25	14	15	16	17	18	19	20
17	19	20	21	22	23	24	25	21	17	18	19	20	21	22	23	26	21	22	23	24	25	26	27
18	26	27	28	29	30			22	24	25	26	27	28	29	30	27	28	29	30				
JULY							AUGUST							SEPTEMBER									
WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S
27					1	2	3	32						1	2	37	6	7	8	9	10	11	12
28	5	6	7	8	9	10	11	33	2	3	4	5	6	7	38	13	14	15	16	17	18	19	
29	12	13	14	15	16	17	18	34	9	10	11	12	13	14	39	20	21	22	23	24	25	26	
30	19	20	21	22	23	24	25	35	16	17	18	19	20	21	40	27	28	29	30				
31	26	27	28	29	30	31			23	24	25	26	27	28	29								
OCTOBER							NOVEMBER							DECEMBER									
WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S	WEEK	S	M	T	W	T	F	S
40					1	2	3	45	1	2	3	4	5	6	7	49	1	2	3	4	5		
41	4	5	6	7	8	9	10	46	8	9	10	11	12	13	14	50	6	7	8	9	10	11	12
42	11	12	13	14	15	16	17	47	15	16	17	18	19	20	21	51	13	14	15	16	17	18	19
43	18	19	20	21	22	23	24	48	22	23	24	25	26	27	28	52	20	21	22	23	24	25	26
44	25	26	27	28	29	30	31	49	29	30						53	27	28	29	30	31		

### Items to Remember:

Community Garage Sale:

June 4-5-6

Farm & Garden Market:

July 11 thru Sept 19

Saturday's 8-Noon

Fall Festival:

September 19-20

Halloween Parade:

October 29

Cookies w/Santa:

December 5

Reverse Auction:

February 27, 2010

**Remember!**  
Lunch comes with your Membership!

### Suggestions

For Speakers or Newsletter items

contact: MaryAnn Williams

williamf@proteccoating.com

Tel: 419-943-1225

#### Chamber Board Officers:

Roberta Howard, President

Chris Christman, Secretary

Cammie Flores, Past President

#### 9 Board Members

Adam Cupp

Ann Evers

Beth Lammon

Jackie Gerten

#### Board Meetings: 4th Thurs of Month

MaryAnn Williams, Vice President

Betty Bellman, Treasurer

#### Cheryl Hohenbrink

Kathy Mangas

Scott Welch

Kathy Martz

Deb Reynolds

### MOTHER'S DAY PROMOTION



Win \$50 Chamber Bucks by shopping at our local Leipsic Businesses. Sign up to win when you see the Chamber Bucks box. Begins April 1 through May 6.

2 Winners will be drawn for \$50 each

**Next Leipsic Chamber meeting:** May 14 at The Meadow's Lilac Room at Noon. Lunch will be served and our speaker will be Josephine from SAFY (Specialized Alternatives for Families and Youth).